Customer Success Story

inRange Solutions, a fast-growing telecommunications program management company, partnered with Paro to secure the fractional CFO leadership needed to overhaul its financial systems and drive strategic growth.

66

Craig took a large portion of my job away, allowing me to focus on the business. His leadership has transformed how we operate, and I trust him completely."

STEVEN LIEBEZEIT CEO | inRange Solutions





CHALLENGE Need for strategic finance leadership

inRange Solutions required a more robust financial system and strategic leadership to support its rapid growth, as the CEO was stretched thin managing financial operations alongside his other responsibilities.

SOLUTION

Fractional CFO overhauls systems

Paro matched inRange with Craig, an experienced CFO, who implemented operational policies, created analytical tools and introduced financial management solutions. This enabled the leadership team to make informed strategic decisions with less risk.

IMPACT

\$500K saved, positioned for **2x growth**

Craig's leadership led to nearly \$500K in savings, freed up strategic time for executives and positioned inRange to double their revenue in the near-term with scalable and transferable financial systems in place.

 P $\overset{\bullet}{\sim}$ R (

Let's discuss how we can support your financial leadership needs.

GET STRATEGIC FINANCE LEADERSHIP